IFRS Readiness Tracking Survey

October 2009
Survey Background

- Semi-annual survey
  - Conducted 9/9 through 9/28, 2009
  - 1260 responses – 1132 qualified (BI or Public Practice member)
    - 128 from Public Companies
    - 230 from Private Companies
    - 50 from Foreign Companies
    - 28 from Not for profit or educational institutions
    - 698 from Public Practice
- In addition to tracking questions, contains a number of questions unique to this survey
- Measures members readiness to implement IFRS
- Provides information on their views surrounding other issues related to IFRS adoption
- Provides planning information for CPE and products
Key Messages from IFRS Readiness Survey  
September 2009

- Familiarity with IFRS has remained fairly stable since March 2009,
  - However the number of public practice and private company respondents who don’t believe they need IFRS knowledge has increased
  - The number of all respondents who believe they need advanced or expert knowledge has also decreased.

- Companies have made little progress in moving toward adoption
  - Respondents indicated they are delaying implementation why waiting for SEC action

- Members support
  - Self-contained accounting standards for private companies
  - Adoption of IFRS, although convergence is desired first

- Large majorities want the SEC to announce plans for IFRS before the end of 2009
- Only about half of respondents were aware of the recent announcement of IFRS for SMEs
Current Familiarity with IFRS

All Members

- NA
- None
- Basic
- Some
- Advanced
- Expert

October 1, 2009
Needed Familiarity with IFRS

All Members

- NA
- None
- Basic
- Some
- Advanced
- Expert

October 1, 2009
Familiarity with IFRS

Current vs Needed

All Members

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<thead>
<tr>
<th>Level</th>
<th>Current</th>
<th>Needed</th>
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<tbody>
<tr>
<td>NA</td>
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<tr>
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<tr>
<td>Basic</td>
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<td>Some</td>
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<tr>
<td>Advanced</td>
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<tr>
<td>Expert</td>
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October 1, 2009
Familiarity with IFRS
US Public Co Members

- Members who work for US Public Co’s are more likely to need advanced or expert levels of familiarity but few have it.
- However the overall familiarity of the members has continued to increase (although the March to Sept increase is not statistically significant)
- Expectations for Needed Familiarity are fairly stable
Members who work for US Private Cos generally have less familiarity with IFRS than they need.

There has been a small but significant increase in the number of respondents who believe that knowledge of IFRS is not applicable.

Members expectations for what they think they will need have dropped slightly because more respondents feel IFRS knowledge is not applicable.
Familiarity with IFRS

Foreign Owned Co Members

- Like their US counterparts, members who work for Foreign companies generally have less familiarity with IFRS than they need.
- While there appears to have been a decrease in familiarity, the small size of this group (50 respondents) likely makes that change statistically insignificant.
- The same can be said for the change in what members expect to need for their work.

Current vs Needed

- Current Familiarity (Oct 08, Mar 09, Sept 09)
- Needed Familiarity (Oct 08, Mar 09, Sept 09)
Familiarity with IFRS
Public Practice Members

- Members who work for Public Practice continue to have less familiarity with IFRS than they need.
- The percentage of members who feel that IFRS is not applicable to them have increased slightly.
- Members expectations for what they think they will need have stayed stable with a slight decrease in the number who say they need advanced or expert knowledge.
Who Needs Advanced & Expert Knowledge of IFRS?

By type of organization

Percent that need Advanced or Expert Knowledge

- US Public Co
- US Private Co
- Public Practice
- Foreign Owned
When is IFRS knowledge Needed?
By type of organization

- US Public Co
- US Private Co
- Public Practice
- Foreign Owned

- Now
- Within the next year
- In the next 2 to 3 yrs
- In more than 3 yrs
- Not sure

October 1, 2009
Please rate the extent to which your company (firm) is prepared for IFRS adoption

Prepared to Adopt?
By type of organization (Sept 09)

[Bar chart showing preparedness levels for different types of organizations: US Public Co, US Private Co, Public Practice, Foreign Owned.]
Prepared to Adopt/Support Adoption?

- US Public Companies have continued to move forward in preparing for IFRS.
- US Private Companies are still not planning to adopt or only in early stages.
- Most public practice firms are still not prepared for IFRS adoption.

- US Public Companies:
  - Oct-08
  - Mar-09
  - Sep-09

- US Private Companies:
  - Oct 08
  - Mar 09
  - Sep 09

- Public Practice:
  - Oct 08
  - Mar 09
  - Sep 09

October 1, 2009
Please select the stage of transition that best describes the status of your implementation. (Asked only of companies in the Preliminary Discussions or Actively Preparing phase)
Are you delaying IFRS preparations until the SEC announces that it will set a date certain for its adoption in the United States?

- **US Public Companies**
  - Yes: 62.2%
  - No: 28.3%
  - Not applicable: 9.4%

- **Foreign-owned Companies**
  - Yes: 38.0%
  - No: 12.0%
  - Not applicable: 14.0%

- **Private Companies**
  - Yes: 29.1%
  - No: 13.2%
  - Not applicable: 24.0%

- **Public Practice**
  - Yes: 44.6%
  - No: 22.5%
  - Not applicable: 32.9%

October 1, 2009
What are the largest challenges that implementing IFRS has presented/will present to your firm/company? (Select all that apply)

- Updating auditing policies
- Managing transition
- Updating accounting policies
- Educating the Public/Managing public perception
- Updating/changing IT systems
- Educating clients
- Educating non-CPAs/non-financial staff
- Educating CPAs/financial staff

Foreign Company
Public Practice
Private Co
Public Co

October 1, 2009
What are the largest challenges that implementing IFRS has presented/will present to your firm/company? (Select all that apply)

- Members who work in business & industry are more likely to foresee challenges in implementing IFRS
- Members who work for public practice generally see the same level of challenges as in Oct 08
Estimated Cost to Adopt?

- Respondents are still very unsure what IFRS will cost to adopt
- Very few respondents are willing to provide any estimate at all
- However foreign owned companies were the most likely to choose the lowest estimate.
Do you believe a self-contained set of accounting standards designed to meet the needs of constituents of private company financial reporting should be available to U.S. private companies?

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<tr>
<th></th>
<th>Yes</th>
<th>No</th>
<th>Unsure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Companies</td>
<td>29.7%</td>
<td>11.7%</td>
<td>58.6%</td>
</tr>
<tr>
<td>Foreign-owned Companies</td>
<td>20.0%</td>
<td>18.0%</td>
<td>61.0%</td>
</tr>
<tr>
<td>Private Companies</td>
<td>28.8%</td>
<td>5.7%</td>
<td>65.5%</td>
</tr>
<tr>
<td>Public Practice</td>
<td>24.9%</td>
<td>6.3%</td>
<td>68.8%</td>
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October 1, 2009
Some leaders of the G-20 nations have called for significant progress towards a single set of high quality global accounting standards by the end of 2009. Do you believe ultimately the SEC should require adoption of IFRS for U.S. public companies?
The leaders of the G-20 nations have called for significant progress towards a single set of high quality global accounting standards by the end of 2009. Do you believe ultimately the SEC should require adoption of IFRS for U.S. public companies?

- **Yes**: 40%
- **Yes, only after convergence**: 18%
- **No, but IFRS should be an option**: 10%
- **No**: 19%
- **Unsure**: 14%

October 1, 2009
In her confirmation hearing in January, SEC Chairwoman Mary Schapiro said she will not necessarily feel bound by the prior administration’s “roadmap” for IFRS adoption. Do you believe the SEC should make an announcement on its plan for evaluating IFRS before the end of 2009?

- **US Public Companies**
  - Yes: 82.0%
  - No: 9.4%
  - Unsure: 8.6%

- **Foreign-owned Companies**
  - Yes: 82.0%
  - No: 14.0%
  - Unsure: 4.0%

- **Private Companies**
  - Yes: 66.4%
  - No: 24.0%
  - Unsure: 9.6%

- **Public Practice**
  - Yes: 60.7%
  - No: 19.4%
  - Unsure: 12.9%
Should the SEC Make an Announcement of its Plans for IFRS before the end of 2009?

In her confirmation hearing in January, SEC Chairwoman Mary Schapiro said she will not necessarily feel bound by the prior administration’s “roadmap” for IFRS adoption. Do you believe the SEC should make an announcement on its plan for evaluating IFRS before the end of 2009?

All Respondents

- Yes: 65%
- No: 23%
- Unsure: 11%
Are you aware that the International Accounting Standards Board issued an International Financial Reporting Standard for Small and Medium-sized Entities (IFRS for SMEs), which is a simplified, self contained set of accounting standards designed to meet the financial reporting needs of constituents of private entities?

### Awareness of IFRS for SMEs

#### Public Companies
- Yes: 32.8%
- No: 67.2%

#### Foreign-owned Companies
- Yes: 51.0%
- No: 49.0%

#### Private Companies
- Yes: 49.6%
- No: 50.4%

#### Public Practice
- Yes: 51.0%
- No: 54.9%

October 1, 2009
Consider adopting IASB’s IFRS for SMEs

Would you consider adopting the IASB’s recently issued IFRS for Small and Medium sized Entities?

- **US owned Private Companies**
  - Yes: 56.1%
  - Yes, only if req’d for public companies: 11.7%
  - No: 17.4%
  - Unsure: 14.8%
  - Already use IFRS: 0.0%

- **Public Practice**
  - Yes: 43.7%
  - Yes, only if req’d for public companies: 15.7%
  - No: 22.4%
  - Unsure: 9.2%
  - Does not apply: 8.9%

- **Foreign-owned Private Companies**
  - Yes: 34.8%
  - Yes, only if req’d for public companies: 34.8%
  - No: 17.4%
  - Unsure: 8.7%

**NOTE:** There were only 23 respondents in the foreign-owned private company category.

- Public Practice respondents were asked a slightly different question:
  - Would you advise your clients to consider adopting the IASB’s recently issued IFRS for Small and Medium-Sized Entities?
Most significant benefit of adopting IFRS

All Members

What do you perceive as the most significant benefit to adopting IFRS?

- Improved financial reporting and transparency
- Easier access to capital
- Cost savings
- Improved comparability of companies within an industry
- Simplified financial accounting and reporting
- No benefits

October 1, 2009
Respondent Demographics
All Members

Respondents by Organization Type
- Public Practice: 698
- US Owned Public Co: 230
- US Owned Private Co: 128
- Foreign Owned Public Co: 27
- Foreign Owned Private Co: 23
- Not for Profit: 27
- Education Institution: 1

Business & Industry
- 65% Yes
- 35% No

Public Practice
- 93% Yes
- 7% No

October 1, 2009
Company Size?
B&I Respondents

All Members
- Yes: 66%
- No: 34%

B&I Members
- Yes: 78%
- No: 22%

Public Practice Members
- Yes: 72%
- No: 28%
Organization Size

**US Public Companies**
- $0 to under $10M: 6%
- $10M to under $50M: 15%
- $50M to under $100M: 28%
- $100M to under $500M: 18%
- $500M to under $1B: 10%
- $1B to under $5B: 6%
- $5B to under $10B: 6%
- over $10B: 2%

**Foreign-owned Companies**
- $0 to under $10M: 6%
- $10M to under $50M: 10%
- $50M to under $100M: 6%
- $100M to under $500M: 6%
- $500M to under $1B: 8%
- $1B to under $5B: 8%
- $5B to under $10B: 14%
- over $10B: 41%

**Private Companies**
- $0 to under $10M: 37%
- $10M to under $50M: 19%
- $50M to under $100M: 5%
- $100M to under $500M: 2%
- $500M to under $1B: 2%
- $1B to under $5B: 0%
- $5B to under $10B: 0%
- over $10B: 0%

**Public Practice**
- Less than $3M: 6%
- $3M to under $6M: 6%
- $6M to under $10M: 5%
- $10M to under $20M: 4%
- $20M to under $40M: 4%
- Over $40M: 13%

October 1, 2009